

Donna Garcia, M.Ed.

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Areas of Expertise:

- Executive coaching
- Performance management and improvement
- Skill enhancement and career building
- Presentation coaching
- Organizational effectiveness

Professional Experience:

- Executive coach to President and CEO of Princeton University federal credit union
- Master trainer for major corporations: presentation, sales, communication, negotiation skills
- Creator and adjunct professor of two MBA courses in organizational behavior, theory and change at Rutgers University Graduate School of Management, NJ
- Executive Education Manager for large telecommunications company
- Leadership and diversity trainer
- Facilitator to Volkswagen of America managers and their teams on performance management
- Facilitator of organizational sessions for sales teams in the pharmaceutical and technology industries
- Mentor and leader in the establishment and development of board of trustees for non-profits

Background:

Prudential, General Electric, Honeywell, Sony, AT&T, Bristol Myers Squibb, and Yale University all have one thing in common. They, along with many others, have experienced the measurable change and results that Donna Garcia's management strategies have effected.

With Donna Garcia as your partner, you can achieve the change needed in your organization: establish a blueprint for a culture of leadership and a positive, proactive employee environment; design your organization to include teams that are committed, engaged, and accountable; produce results by crystallizing corporate mission, communications and strategy.

Donna Garcia's two decades of experience as an executive coach and corporate trainer provide her with an unparalleled perspective and diverse proficiency in organizational effectiveness, strategic planning and performance management.

Education

- M.Ed., William Patterson University, NJ
- B.A., D'Youville College, NY
- Non-profit certifications, La Salle University, PA
- Myers Briggs Type Certification (MBTI)